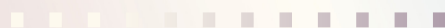


CONNECTING SMALL BUSINESSES  
TO TEXAS-SIZED OPPORTUNITIES



HUB EDUCATION + OUTREACH  
**FY 2023**



STATEWIDE HISTORICALLY UNDERUTILIZED  
BUSINESS PROGRAM



**GLENN HEGAR** TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

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Statewide HUB Program

October 13, 2023

The Honorable Greg Abbott, Governor  
The Honorable Dan Patrick, Lieutenant Governor  
The Honorable Dade Phelan, Speaker of the House of Representatives

Gentlemen,

The Comptroller of Public Accounts' Statewide Historically Underutilized Business (HUB) Program is pleased to submit the Statewide HUB Program's Fiscal 2023 Education and Outreach Report as required by [Texas Government Code Section 2161.126](#). This report summarizes the program's education and outreach activities during fiscal 2023.

The Statewide HUB Program participated in **94** education and outreach events, categorized in this report in three groups: in-person events, virtual events and one-on-one trainings:

- a) 34 in-person events: Program staff provided marketing, education and participation with booths when available.
- b) 34 virtual events: Program staff provided planning, marketing, training and participation in virtual booths when available. One event was a HUB Coordinator training on reporting requirements and processes.
- c) 26 one-on-one trainings: Program staff provided education on the HUB certification system, compliance processes, and procurement resources in Centralized Master Bidders List (CMBL), Electronic State Business Daily (ESBD), National Institute of Government Purchasing (NIGP) Commodity Codes, and Mentor Protégé Program for business development needs.

Education and networking trainings focused on the HUB certification system as well as building a successful HUB profile with accurate commodity code description and contact information. The trainings provided detailed information on the following:

- The state's procurement process.
- Best practices for interacting with HUB coordinators and purchasers.
- HUB resources including:
  - ESBD.
  - CMBL.
  - HUB reporting.
  - HUB certification requirements.
- Tips for successful competitive bid responses.

The Statewide HUB Program remains committed to expanding the awareness of the state's program to prepare HUBs for bid solicitation responses and strengthening their ability to use the online system certification applications.

Educating the good faith effort in the state procurement process to certified HUBs should lead to an increase in the number of HUB awards.

For questions about this Education and Outreach Report, please contact Linda Rogers, Manager of the Statewide HUB Program, by email at [Linda.Rogers@cpa.texas.gov](mailto:Linda.Rogers@cpa.texas.gov) or at (512) 936-4115.

Respectfully,

A handwritten signature in black ink, appearing to read "Bobby Pounds".

Bobby Pounds, Director  
Statewide Procurement Division (SPD)  
Comptroller of Public Accounts (CPA)



## **TABLE OF CONTENTS**

Introduction . . . . .	1
I. Vision, Mission, and Philosophy . . . . .	1
II. Policies On Education, Outreach, and Information Dissemination . . . . .	2
III. Education and Outreach Goal and Strategies . . . . .	2
IV. Fiscal 2023 Goals Attained . . . . .	3
V. Future Education and Outreach Goals for Fiscal 2024 . . . . .	5
VI. Marketing Efforts . . . . .	7
Attachment A – Fiscal 2023 Education and Outreach Detailed Training Lists . . . . .	8
Attachment B – Mentor Protégé List . . . . .	13
Attachment C – Marketing Materials . . . . .	21



## INTRODUCTION

As administrator of Texas' Statewide Historically Underutilized Business (HUB) Program, the Texas Comptroller of Public Accounts (CPA) is responsible for facilitating the statewide use of HUBs by effectively promoting business opportunities and ensuring the integrity of the program through certification, compliance, education, outreach efforts and reporting functions.

The Texas economy continues to grow and remain strong, and we see that reflected in the 16,841 actively certified HUBs in fiscal 2023, an increase of more than 500 HUBs than the previous year, that continue to turn to the state as a trusted source for ongoing procurement opportunities. Virtual meeting platforms continue to be a viable option for the Statewide HUB Program to provide education and outreach to potential new HUBs. This option also allowed the expansion of new training opportunities with other state agencies, new local government entities, active and potential HUB vendors, and our Memorandum of Agreement (MOA) partner organizations.

The online certification system continues to offer a simplified application process for vendors by eliminating the need to manually present documentation. However, the Statewide HUB Program continues to encounter an increased need for one-on-one trainings with vendors who need help successfully uploading and completing application. Another continued obstacle encountered was the integration of the MOAs with the HUB certification process to meet the platform requirements for HUB certification documentation. HUB staff continue to work closely with the platform host to identify areas for growth and create processes that streamline the accuracy of compliance and certification reporting.

In fiscal 2023, training topics included navigating the online HUB certification system, accessing HUB resources, encouraging HUBs to register on the CMBL and building successful HUB profiles with accurate commodity code descriptions. The Statewide HUB Program continuously evaluates the outreach and training initiatives against the needs of agencies, universities, certified and potential new HUBs, as well as MOA organizations.

The Mentor Protégé Program encourages agency/university sponsorship of mentors and protégés in agreements. The Statewide HUB program is responsible for the oversight of the state's Mentor Protégé Program and for helping agencies and universities with in these agreements. In fiscal 2023, the state agencies and universities sponsored 134 approved HUB Mentor Protégé Agreements.

The Statewide HUB program's website continues to serve as an important source of information and resources for vendors seeking to do business with state entities. More than 98,000 visitors viewed the HUB website in fiscal 2023, an increase of more than 5,000 since the previous fiscal year.

The Statewide HUB Program is required to report the education and outreach efforts each fiscal year to the Governor, Lieutenant Governor, Speaker of the House of Representatives as well as other key legislative members as stated in [Texas Government Code 2161.126](#). This report provides an overview of the efforts the program has made to assist agencies, universities and HUB vendors to understand the HUB good faith effort in procurement and increase the ability of HUBs to do business within the state of Texas.

## I. VISION, MISSION AND PHILOSOPHY

The **vision** of the Statewide HUB Program is to certify qualified minority-, woman-, and service-disabled veteran-owned small businesses in Texas as HUBs and increase their award opportunities.

It is the program's **mission** to encourage agencies to increase the use of HUB vendors in state purchasing and provide HUBs with useful information about the state's procurement process.

The Statewide HUB Program's **philosophy** is educating HUBs in the procurement process to improve their response to solicitations and ability to do business with the state of Texas, as well as educating HUB Coordinators to maintain compliant internal HUB programs.

Through education and outreach efforts in fiscal 2023, the Statewide HUB Program:

- Administered the program's online certification and compliance functions.
- Provided training about rules and statutes to ensure compliance.
- Provided resource training to HUBs to increase their ability to participate in the state's procurement and competitive bid processes, including:
  - Centralized Master Bidders List (CMBL).
  - Electronic State Business Daily (ESBD).
  - National Institute of Governmental Purchasing (NIGP).
  - HUB Coordinator Contact List.
- Encouraged state agencies and universities to establish a compliant internal HUB program.
- Assisted state agencies and universities in education and outreach efforts to increase their good faith efforts with HUB vendors.
- Educated HUBs to use the business development tools found on the HUB webpage and target the opportunities statewide.

## II. POLICIES ON EDUCATION, OUTREACH, AND INFORMATION DISSEMINATION

The Statewide HUB Program's education and outreach activities are designed to provide full and equal learning opportunities for all qualified HUB businesses involved in state contracting, based on the goals specified in the [2009 Texas Disparity Study](#). The program works closely with certified HUBs, established MOA organizations, other minority- and women-owned business organizations, trade and professional organizations, chambers of commerce, state agencies, and institutions of higher education able to help HUBs competitively participate for state procurement opportunities.

The Statewide HUB Program disseminated information using the [Economic Opportunity Forums \(EOF\)](#) calendar of events, [CPA sponsored events](#), Business to Government (B2G) marketing campaigns and targeted email notices to notify HUBs of training opportunities.

### EDUCATION AND OUTREACH

The Statewide HUB Program holds 12 Memorandum of Agreements (MOAs) aimed at increasing HUB certifications and collaborates with them throughout the year.

- Dallas/Fort Worth Minority Supplier Development Council (DFWMSDC)
- El Paso Hispanic Chamber of Commerce
- Golden Triangle Minority Business Council (GTMBC)
- Houston Minority Supplier Development Council (HMSDC)
- Southwest Minority Supplier Development Council (SMSDC)
- Tri-County Regional Black Chamber of Commerce
- City of Austin
- City of Houston
- South Central Texas Regional Certification Agency (SCTRCA)
- Texas Department of Transportation (TxDOT)
- Women's Business Council Southwest (WBCS)
- Women's Business Enterprise Alliance (WBEA)

At small business forums hosted by MOA organizations, the Statewide HUB Program provided small business owners and aspiring entrepreneurs with timely and relevant advice on how to grow and sustain their business relationships with the state. These forums also provided networking opportunities with other entrepreneurs, business owners and state agency procurement professionals.

### INFORMATION DISSEMINATION:

Through various platforms the Statewide HUB Program can provide key information to a mass quantity of targeted audience members. Those platforms include the following:

- **Economic Opportunity Forums (EOF) calendar of events:** This online calendar is composed of vendor fairs, conventions, conferences, workshops, seminars etc. that support small Texas businesses. This platform is geared toward public and private sector audiences, and state agencies, universities, local governments, business development centers or trade organizations can post and advertise events.
- **CPA-sponsored HUB events listing:** The Statewide HUB Program promotes sponsored events where the CPA assists in planning, outreach and advertising. Examples of sponsored events include spot bid opportunities and annual HUB forums or expos, where HUB resources are required for the planning and execution of the event.
- **Targeted marketing campaigns:** An added feature of the online HUB certification system enables the Statewide HUB Program to disseminate outreach campaigns by directly informing HUB vendors in the database about HUB-related events. A total of 28 campaigns provided marketing outreach for both virtual and in-person events in fiscal 2023.
- **GovDelivery:** Another resource the Statewide HUB Program utilizes for rapid dissemination of small business networking, procurement opportunity notifications or helpful training and resources. This platform is a trusted marketing tool for many government agencies.

## III. EDUCATION AND OUTREACH GOAL AND STRATEGIES

The Statewide HUB Program continues to prioritize efforts to offer education and outreach to small business vendors, HUB vendors, agency and university HUB/procurement staff, as well as MOA HUB-certifying partner organizations. All efforts focus on increasing HUB participation throughout the state's procurement process.

### EDUCATION AND OUTREACH GOAL:

The Statewide HUB Program's education and outreach goal is to promote full and equal business opportunities for all HUB-qualified small businesses within state procurement and contracting.

These four primary responsibilities guide the administration of the program:

- **Certification of HUBs:** Create a large pool of HUB vendors by certifying more minority-, women-, and service-disabled veteran-owned small businesses.

- **HUB Certification Compliance:** Provide training to MOA organizations, agency/university internal HUB Programs and to the HUB vendor community to ensure there is a clear understanding of the program's compliance expectations.
- **Education and Outreach:** Market to specific stakeholders to educate and notify them about HUB-related opportunities. The HUB Program targets two audiences:
  - Vendors are provided education in the state procurement process and business resources to assist in business development and competitive bid contract opportunities.
  - Various agency and university internal HUB programs amplify education and outreach efforts to HUB-certified businesses to participate in state agency and university opportunities.
- **HUB Program Reporting:** This encompasses preparation of the semi-annual and annual Statewide HUB Expenditure Reports.

#### EDUCATION AND OUTREACH STRATEGIES:

Various strategies have been developed to meet the fiscal 2023 education and outreach goal. These strategies are listed below along with details regarding their execution and measurement to determine success:

- **Certification Strategy:** Assist entities to identify and certify HUBs and increase the vendor pool.
  - **Execution:** Through the Statewide HUB Program education and outreach efforts, prospective HUBs are identified, certified and listed in the HUB Directory.
  - **Measure:** Identify a breakdown of HUBs certified by category (minority, woman, or service-disabled veteran) and include MOA numbers.
- **Compliance Strategy:** Provide training to MOA organizations, university/agency internal HUB Programs and to the HUB vendor community to ensure there is a clear understanding of the program's compliance expectations.
  - **Execution:** Communicate regularly with MOA partnering organizations to keep them updated of certification compliance requirements.
  - **Measure:** Analyze HUB audit numbers and review the MOA audit results to increase compliance with HUB requirements.
- **Education and Outreach Strategy:** Help agencies and universities interpret and implement HUB rules related to the good faith effort, HUB subcontracting requirements, HUB reporting, HUB forums, Mentor Protégé Program and the role of the HUB Coordinators.

- **Execution:** Maintain and review the HUB program by establishing rules and providing forms. This is achieved by providing trainings at HUB Discussion Work Group (HDWG) meeting and having one-on-one meetings with purchasing staff.
- **Measure:** Success or shortfall is based on education and outreach outcomes of the prior fiscal year's goals, along with HUB Coordinator feedback, recommendations and suggestions, to identify if education and outreach efforts should change or continue.
- **Reporting Strategy:** Provide agencies and universities guidance on accurate and efficient HUB reporting procedures.
  - **Execution:** Effectively communicate and distribute HUB reporting requirements, deadlines and portal instructions.
  - **Measure:** Compare the total state dollars spent with the total amount awarded to HUB to identify growth or reduction.

## IV. FISCAL 2023 GOALS ATTAINED

The Statewide HUB Program participated in **94** education and outreach events in fiscal 2023, an increase of more than 30 events from the prior fiscal year. Events included these training topics:

- The HUB Certification system and criteria to apply.
- HUB resources:
  - CMBL
  - ESBD
  - NIGP Commodity Codes
  - HUB Directory Profiles
  - HUB Coordinator List
- HUB reporting.
- Understanding the State Procurement Process, involving:
  - How to prepare a compliant HUB Subcontracting Plan (HSP) and
  - Networking for HSP participation.

There were two types of education and outreach formats:

- **Education and networking events.** These events are with outside organizations or through agency/university HUB Forums. These were either performed in-person or virtually:
  - 34 in-person events where program staff provided marketing, education and participation with booths when available.
  - 34 virtual events when program staff provided planning, marketing, training and participation in virtual booths when available.



- **One-on-One training.** These training events are where HUB program staff provided education on specific HUB-related resources for business development or procurement.
  - There were 26 one-on-one trainings performed with either HUB vendors or agencies/universities, a substantial increase from nine the prior fiscal year.

The program hosted a HUB Expo in conjunction with the Dallas Fort Worth Minority Supplier Development Council annual conference and Sen. Royce West’s “Doing Business Texas Style” Spot Bid Fair in fiscal 2023. Education seminars included agency and university HUB procurement schedules and upcoming projects, HUB certification, HUB resources, navigating the CMBL and ESBD, and other business development tools.

The Statewide HUB Program co-hosted Gold Triangle Minority Business Council “Building Your Dream” HUB Expo and incorporated new programming to give the event a fresh feel and offer more opportunities to support current and prospective HUB vendors. The attendees included representatives from various agencies, universities and vendors from around the greater Beaumont area.

The Statewide HUB Program attended seven in-person MOA-hosted events , which decreased by one, in fiscal 2023. However, the total number of in-person events, which included the MOA-hosted events along with other non-MOA events, increased from 22 to 34.

The implementation of new marketing and outreach materials, such as updating Statewide HUB brochures, creating new HUB event materials, and making shareable online resources easier to access, offered more opportunities to educate current and prospective HUB vendors.

**FISCAL YEAR HUB CERTIFICATION COMPARISONS**

	FY23	FY22
Totals HUBs certified	16,841	16,258
Total CPA-certified HUBs	9,482	9,320
Total MOA-certified HUBs	7,359	6,938
Total expired HUBs	2,720	4,253
Total applications	6,593	5,432
New certifications	2,589	2,609
Recertifications	2,969	2,795

The online HUB Certification system provides more accurate reporting of the number of active HUBs and applications submitted and expired per fiscal year.

- The number of HUBs certified increased from fiscal 2022 to fiscal 2023.
- While the number of new certifications decreased slightly, the number of recertified applications increased. This indicates more HUBs recertified prior to the six-month period, which would be categorized as a new application.

- The number of CPA HUB and MOA HUB certifications increased as the program’s education and outreach focused on the how to apply and recertify through the online certification system

**OUTCOMES OF GOALS SET FOR FISCAL 2023**

The initiatives to increase event marketing and training to various audiences were heavily strained in the past fiscal year: 42% percent of the identified goals were achieved. A deficiency of HUB Program resources and competing priorities hindered the remaining goals that were not achieved.

1. **Create better access to HUB vendor resources through the redesign of the Statewide HUB Program website.**
  - This goal was **achieved**. The Statewide HUB Program page on the Comptroller’s website was updated to showcase the most relevant information with fewer clicks. The HUB Coordinator contact list, HUB Certification partners and small business organizations that provide vendor resources have been consolidated into a [single page](#).
2. **Rebrand the HUB Program logo for first time in 10 years and create a certified vendor logo for HUBs to use in their marketing efforts.**
  - This goal was **achieved**. This effort encourages certified HUBs to use the HUB vendor logo in their marketing efforts.
3. **Review and update 34 TAC 20 rules and create training to educate and empower HUB vendors, certification partner organizations, HUB Coordinators and purchasers about the following:**
  - New HSP Form and Processing.
  - Mentor Protégé Program.
  - Vendor HUB Certification Application Portal.
  - Vendor and MOA NIGP Code.
  - *HUB Procurement Process Best Practice Manual* for HUB Coordinators.

This goal was **not achieved**. While the updated 34 TAC 20 rules were amended and posted online, the creation of training associated with these updates has been delayed due to a lack of time-management, resources, staffing within the program and competing priorities.

- The new HSP Forms have not been fully developed and released. A training was recorded; however, it may need to be modified once the final forms have been provided.
- Training regarding the Mentor Protégé Program was not developed.
- Vendor HUB Certification Application Portal Training has been developed; however, it still needs to be modified and updated.

- *HUB Procurement Process Best Practice Manual* for HUB Coordinators has been started but not completed. Additional time is needed to ensure the updated information is comprehensive, correlates to the changes and is accurate.

**4. Revive the Statewide HUB Expo as an in-person event.**

- This goal was **achieved**. The HUB Expo has come back with a strong in-person presence. The total for in-person events increased by 12 in fiscal 2023. Precautionary measures are still encouraged.

**5. Review and evaluate the need for a Spot Bid Fair policy and request requirements.**

- This goal was **achieved**. The policy was drafted and a timeline for requesting a spot bid was determined.

**6. Attend at least one MOA-hosted event for each of the 12 MOAs in fiscal 2023.**

- This goal was **not achieved**. Each MOA entity did not have events, therefore the CPA could not attend 12 or more MOA-hosted events.

**7. Expand outreach efforts to regional cities throughout the state that were not targeted in fiscal 2022**

- This goal was **achieved**. New targeted areas included:
  - San Angelo
  - El Paso
  - Lubbock
  - Corpus Christi

While these regional cities were targeted in both fiscal 2023 and fiscal 2022:

- Austin
- San Antonio
- Houston
- Irving
- Beaumont

Compared to only in-person events attended in fiscal 2022:

- Pearland
- Lufkin
- Galveston
- Huntsville
- Denton
- Prairie View
- Missouri City

**8. Complete the release of the new HSP method forms.**

- This goal was **not achieved**. Due to a lack of time management, resources, staffing within the program and competing priorities, this goal was not achieved.

**9. Prepare new HSP form trainings to HUB and purchasing staff and the vendor community.**

- This goal was **not achieved**. Due to a lack of time management, resources, staffing within the program and competing priorities, this goal was not achieved.

**10. Complete the *HUB Coordinator Best Practice Manual*.**

- This goal was **not achieved**. Due to a lack of time management, resources, staffing within the program and competing priorities, this goal was not achieved.

**11. Prepare and deliver *HUB Coordinator Best Practice Manual* training.**

- This goal was **not achieved**. Due to a lack of time management, resources, staffing within the program and competing priorities, this goal was not achieved.

**12. Prepare a HUB Best Practice Manual presentation for state procurement staff.**

- This goal was not achieved. Due to a lack of time management, resources, staffing within the program and competing priorities, this goal was not achieved.

## V. FUTURE EDUCATION AND OUTREACH GOALS FOR FISCAL 2024

The following initiatives will focus on the continued efforts not achieved in 2023, in addition to implementing organizational program practices to strengthen, streamline and help support the mission of the Statewide HUB Program in fiscal 2024.

1. Create and provide updated 34 TAC 20 rules training to educate and empower HUB vendor, certification partners organizations (MOAs), HUB Coordinators and purchasers.
  - a. New HSP Form and Processing Training:
    - i. Prepare and implement a HUB Subcontracting Plan (HSP) Compliance Trainings to provide trainings to agencies, universities, and vendors.
  - b. Mentor Protégé Program Training:
    - i. Prepare a Mentor Protégé Program presentation to be delivered to the HUB Discussion Work Group (HDWG) this fiscal year.

- c. Vendor HUB Certification Application Portal Training:
  - i. Finalize the Vendor HUB Certification Application Portal Training and present to the HUB vendor community.
  - d. HUB Procurement Process Best Practice Manual has been started, but not completed nor finalized. As this is a large undertaking, it will be moved to its own goal (listed below).
2. Attend at least one MOA-hosted event for each of the 12 MOAs in fiscal 2024. Plan and coordinate with each MOA entity to host an event, which the CPA could attend or co-host.
3. The HUB Program seeks to increase Certified Texas Contract Developer (CTCD) and Certified Texas Contract Manager (CTCM) training through continuous trainings, resources and discussions regarding the following HUB items:
  - Revised HSP forms.
  - Updated 34 TAC 20 rules.
  - HUB Expenditure Reports.
4. Continue working to finalize the *HUB Coordinator Best Practice Manual*.
  - Finalize the HUB Procurement Process Best Practice Manual.
  - Prepare and deliver training on this item.

## **VI. MARKETING EFFORTS**

### **ATTACHMENT A – FISCAL 2023 EDUCATION AND OUTREACH DETAILED TRAINING LISTS**

**EDUCATION AND OUTREACH EVENTS**

EVENT DATE	HOST/SPONSOR/ AGENCY NAME	EVENT NAME	EVENT CITY	STATEWIDE HUB INVOLVEMENT	EDUCATION TYPE	OUTREACH TYPE
09/08/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
09/14/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and NIGP Profile	N/A
09/14/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	NIGP Profile	N/A
09/20/2022	Women's Business Council - Southwest (WBCS)	Connections to Con-tracts - Austin	Austin	Panel/Networking	HUB Program Overview	EOF Calendar Posting
09/21/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	NIGP Profile	N/A
09/26/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
09/27/2022	Houston Minority Supplier Development Council (HMSDC)	HMSDC Spot Bid Fair and Annual Business Expo	Houston	Education/ Planning/	Audience Address and HUB FAQs	N/A
10/03/2022	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
10/05/2022	Women Impacting Public Policy (WIPP)	ChallengeHER Pro-gram	San Antonio	Education/Booth/	Process and Program Updates	N/A
10/06/2022	New York State Minority and Women-Owned Business Enterprise Forum	MWBE Leaders	Virtual - Austin	Education	Procurement Resources and Business Development	HUB Website Training
10/06/2022	Texas Municipal League (TML)	TML 110th Annual Conference and Exhibition	San Antonio	Booth/Networking	HUB Program Overview and Re- sources	N/A
10/25/2022	Texas Association of Mexican American Chambers of Commerce (TAMACC)	Hispanic Leadership and Business Summits	Austin	Panel/Networking	HUB Program Overview	EOF Calendar Posting
10/26/2022	Black Businesses Rising	Black Businesses Rising Summit	Virtual	Panel/Networking	HUB Program Overview	EOF Calendar Posting
10/28/2022	National Association for the Advancement of Colored People (NAACP)	85th Annual Texas State Convention	Austin	Education/Booth/	HUB Certification and Procurement Resource Presentation	EOF Calendar
11/01/2022	Statewide HUB Staff	Agency One-on- One	Virtual	Education	HUB Program Overview and Re- sources	N/A
11/17/2022	Statewide HUB Staff	Agency One-on- One	Virtual	Education	HUB Program Overview and Re- sources	N/A
11/21/2022	Statewide HUB Staff	Agency One-on- One	Virtual	Education	HUB Program Overview and Re- sources	N/A
11/28/2022	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/ Networking	Work Group Meeting	N/A
12/05/2022	Texas Comptroller of Public Accounts Internal HUB Program (CPA)	Comptroller Con-tracts and Procurement HUB Mini Fair	Austin	Booth/Networking	HUB Program Overview and Re- sources	EOF Calendar Posting

**EDUCATION AND OUTREACH EVENTS (CONTINUED)**

EVENT DATE	HOST/SPONSOR/ AGENCY NAME	EVENT NAME	EVENT CITY	STATEWIDE HUB INVOLVEMENT	EDUCATION TYPE	OUTREACH TYPE
12/06/2022	University of Texas at Austin IC2 Institute (UT)	State Government HUB/M/WBE/DBE Program	Virtual	Education	HUB Program Overview and Resources	EOF Calendar Posting
12/07/2022	Bexar County Small Business Department/ Small Minority Women (and Veteran) Owned Business Enterprise (SMWBE)	Bexar County Business Conference 2022	San Antonio	Education/Booth/	Collaboration Discussion	N/A
12/14/2022	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/03/2023	HOAR Construction	HOAR HUB Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/11/2023	Texas Association of License Investigators (TALI)	TALI Monthly Meeting	Virtual	Education	HUB Program Overview and Resources	N/A
01/18/2023	Department of Motor Vehicles (DMV)	Statewide HUB Program Overview	Virtual	Education	HUB Program Overview and Resources	N/A
01/18/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/18/2023	Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Spot Bid Fair and HUB Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
01/18/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/ Networking	Work Group Meeting	N/A
01/20/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/24/2023	Golden Triangle Minority Business Council (GTMBC)	GTMBC Annual Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
01/24/2023	University of Texas San Antonio (UTSA) Apex Accelerator Program	UTSA Apex Accelerators hosts The Historically Underutilized Business (HUB) Program	Virtual	Education	HUB Program Overview and Resources	N/A
01/25/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/25/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/25/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
01/26/2023	Small Business Administration (SBA)	Small Business Administration (SBA)/ Statewide HUB Program/TxDOT Contracting Event	Houston	Education	HUB Program Overview and Resources	N/A
01/30/2023	Prairie View A&M Community & Economic Development Cooperative Extension Program	Bid Academy Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A

**EDUCATION AND OUTREACH EVENTS (CONTINUED)**

EVENT DATE	HOST/SPONSOR/ AGENCY NAME	EVENT NAME	EVENT CITY	STATEWIDE HUB INVOLVEMENT	EDUCATION TYPE	OUTREACH TYPE
02/01/2023	Prairie View A&M Community & Economic Development Cooperative Extension Program	Bid Academy Session 1	Virtual	Education	HUB Program Overview and Resources	N/A
02/07/2023	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
02/15/2023	Round Rock Chamber of Commerce	Annual Round Rock Chamber of Commerce Awards	Austin	Networking	HUB Program Overview and Re- sources	N/A
02/16/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/ Networking	Work Group Meeting	N/A
02/21/2023	Statewide HUB Staff 2023	Statewide HUB Pro-gram Staff Meeting	Austin	Education	HUB Program Re- view	N/A
02/23/2023	Texas Parks and Wildlife (TPW)	Statewide HUB Pro-gram Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
02/28/2023	Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Spot Bid Fair and HUB Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
02/28/2023	Statewide HUB Staff x General Land Office (GLO)	Agency HUB Report Training	Virtual	Education	HUB Reporting	N/A
03/03/2023	Small Business Administration (SBA)	SBA Matchmaking Event	Virtual	Education	HUB Program Overview and Re- sources	EOF Calendar Posting
03/14/2023	Statewide HUB Staff	HUB Vendor One- on-One Training	Virtual	Education	HUB Program Overview and Re- sources	N/A
03/15/2023	DFWMSDC/ HMSDC/SMSDC	Public Policy Day	Austin	Networking/Panel	Federal Infrastructure Bill	N/A
03/16/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/ Networking	Work Group Meeting	N/A
03/20/2023	Golden Triangle Minority Business Council (GTMBC)	GTMBC Annual Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
03/21/2023	Greater Houston Business Procurement Forum (GHBPF)	March Breakfast Meeting	Houston	Event Co-Host/ Booth Audience Address	HUB Program Overview and Re- sources	EOF Calendar Posting/ B2G Marketing Campaign
03/23/2023	Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Spot Bid Fair and HUB Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
03/29/2023	Texas Tech Procurement Technical Assistance Center (PTAC)	Statewide HUB Pro-gram Overview	San Angelo	Education	HUB Program Overview and Re- sources	EOF Calendar Posting/ B2G Marketing Campaign
04/04/2023	Sam Houston State University Procurement Technical Assistance Center (PTAC)	HUB Certification Overview	Virtual	Education	HUB Program Overview and Re- sources	N/A
04/05/2023	Department of Motor Vehicles (DMV)	Marketing for Success HUB Expo	Austin	Education/Booth/ Networking	HUB Program Overview and Resources	EOF Calendar Posting/ B2G Marketing Campaign

**EDUCATION AND OUTREACH EVENTS (CONTINUED)**

EVENT DATE	HOST/SPONSOR/ AGENCY NAME	EVENT NAME	EVENT CITY	STATEWIDE HUB INVOLVEMENT	EDUCATION TYPE	OUTREACH TYPE
04/11/2023	El Paso Hispanic Chamber of Commerce	MOA Meeting	Austin	Education	HUB Certification	N/A
04/11/2023	El Paso Hispanic Chamber of Commerce	Legislation Reception	Austin	Networking	HUB Program	N/A
04/12/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
04/12/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
04/12/2023	El Paso Hispanic Chamber of Commerce	Legislation Reception	Austin	Networking	HUB Program	N/A
04/17/2023	Golden Triangle Minority Business Council (GTMBC)	GTMBC Annual Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
04/19-21/2023	Texas Library Association (TLA)	TLA Annual Conference	Austin	Booth/Networking	HUB Program Overview and Resources	N/A
04/20/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/Networking	Work Group Meeting	N/A
04/26/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
04/26/2023	City of Austin (CoA)	Monthly Pre-Certified Workshop	Virtual	Education	HUB Program Overview and Resources	N/A
04/28/2023	Texas Parks and Wildlife (TPW)	Mentor Protégé Workshop	Virtual	Education/Networking	HUB Program and Upcoming Events	EOF Calendar Posting/ B2G Marketing Campaign
05/01/2023	Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Spot Bid Fair and HUB Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
05/04/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
05/17/2023	Statewide HUB Program x Texas Department of Transportation (TxDOT)	Annual Statewide HUB Expo Planning Meeting	Virtual	Event Planning	Planning Meeting	N/A
05/18/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/Networking	Work Group Meeting	N/A
05/23/2023	Statewide HUB Program and Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Statewide HUB Expo	Irving	Education/Networking	HUB Program Overview and Resources	EOF Calendar Posting/ B2G Marketing Campaign/ Gov Delivery
05/23-24/2023	Statewide HUB Program and Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	Statewide HUB Spot Bid Fair	Irving	Education/Networking	HUB Program Overview and Resources	EOF Calendar Posting/ B2G Marketing Campaign/ Gov Delivery
05/24/2023	El Paso Hispanic Chamber of Commerce	Women's Symposium Dinner Reception	El Paso	Education/Networking	HUB Program Overview and Resources	N/A
05/24/2023	Dallas Fort Worth Minority Supplier Development Council (DFWMSDC)	DFWMSDC Access Event	Irving	Education/Networking	HUB Program Overview and Resources	N/A



**EDUCATION AND OUTREACH EVENTS (CONCLUDED)**

EVENT DATE	HOST/SPONSOR/ AGENCY NAME	EVENT NAME	EVENT CITY	STATEWIDE HUB INVOLVEMENT	EDUCATION TYPE	OUTREACH TYPE
05/25/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
05/25/2023	El Paso Hispanic Chamber of Commerce	Women's Symposium	El Paso	Education/Networking	HUB Program Overview and Resources	N/A
06/05/2023	Texas Tech Procurement Technical Assistance Center (PTAC)	Tools for State and Local Government Contracting	Lubbock	Education/Networking	HUB Program Overview and Resources	EOF Calendar Posting
06/08/2023	University of Houston (UH)	HUB Virtual Forum and Workshop	Virtual	Education	HUB Program Overview and Resources	EOF Calendar Posting/ B2G Marketing Campaign
06/15/2023	Golden Triangle Minority Business Council (GTMBC)	Building Your Dream HUB Expo	Beaumont	Education/Booth/Networking	HUB Program Overview and Resources	EOF Calendar Posting/ B2G Marketing Campaign/ Gov Delivery
06/21/2023	Texas Comptroller of Public Ac-counts Internal HUB (CPA)	CPA Mini Fair	Austin	Education/Booth/Networking	HUB Program Overview and Resources	EOF Calendar Posting
07/12/2023	Statewide HUB Program x Texas Department of Transportation (TxDOT)	Annual Statewide HUB Expo	Austin	Education/Booth/Networking	HUB Program Overview and Resources	Gov Delivery
07/19/2023	Angelo State College (ASC)	HSP and PAR Training	Virtual	Education	HUB Subcontracting Plan overview	EOF Calendar Posting
07/20/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/Networking	Work Group Meeting	N/A
07/26/2023	Health and Human Services (HHS)	Annual HUB Forum	Austin	Education/Booth/Networking	HUB Program Overview and Resources	EOF Calendar Posting
07/31/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
07/31/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
08/02/2023	Diversity Ethnic Chamber Alliance	Small Business Opportunity Summit	Austin	Networking	HUB Program	N/A
08/03/2023	Texas Southern University (TSU)	All Star HUB Vendor Showcase	Houston	Education/Booth/Networking	HUB Program Overview and Resources	EOF Calendar Posting
08/10/2023	Turner Construction	Turner Construction School Graduation	Austin	Speaker/Networking	HUB Program	N/A
08/14/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
08/17/2023	Statewide HUB Staff x State Agencies	HUB Discussion Work Group (HDWG)	Virtual	Education/Networking	Work Group Meet-ing	N/A
08/19/2023	Corpus Christi Black Chamber of Commerce	Black Business Expo and Career Fair	Corpus Christi	Education/Panel/Booth/Networking	HUB Program Overview	N/A
08/28/2023	Houston Minority Supplier Development Council (HMSDC)	Spot Bid Fair and Annual Expo Planning	Virtual	Event Planning	Planning Meeting	N/A
08/29/2023	Statewide HUB Staff	HUB Vendor One-on-One Training	Virtual	Education	HUB Program Overview and Resources	N/A
08/30/2023	Texas Facilities Commissions	2023 HUD Huddle and Expo	Austin	Education/Booth/Networking	HUB Program Overview and Resources	EOF Calendar Posting

**MARKETING EFFORTS**

**ATTACHMENT B –  
MENTOR PROTÉGÉ LIST**

**MENTOR PROTÉGÉ LIST**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
303	Flintco LLC	1273321079800	Mechanical & Process Systems	1043760724400	12/1/2021	12/1/2023	8/10/2023
303	JE Dunn Construction	1440229405000	Gcc Enterprises, Inc.	1320050162800	5/31/2023	5/31/2024	8/10/2023
305	CGI Technologies And Solutions, Inc.	1540856778000	Alis Software Llc	1464411948000	8/17/2022	8/17/2024	9/1/2022
313	Buzzclan Llc	1462327694700	Zephon, Llc	1831267247200	7/10/2023	2/28/2024	8/9/2023
313	Unisys Corporation	1380387840705	Alineds Llc	1831146076200	9/16/2022	6/15/2024	9/16/2022
313	Blackhawk Engagement Solutions, Inc.	1203982741000	Dataxport Net Llc	1742982870400	12/2/2022	6/17/2024	12/2/2022
313	Pedigo Staffing Services, LLC	1901125410900	Maya Hawthorne Inc	1870852499800	12/15/2022	7/28/2026	12/16/2022
320	Grainger, Inc	1361150280100	Bulchase, Inc.	1263718834800	1/20/2021	1/19/2024	1/21/2021
320	Taurus Technologies Inc	1300143183500	Tekgration Llc	1832002617400	9/20/2021	9/21/2024	9/29/2021
332	Barracuda Networks	1830380411800	Solid Border, Inc.	1331009121300	4/4/2023	4/5/2026	4/6/2023
405	Progressive Services	1860345657700	C.F. Roofing & Construction, Llc	1862828744500	1/31/2022	2/1/2024	2/23/2022
452	Esolvit Inc.	1205835431200	3rd I Procurement, Llc.	1472102502200	8/3/2022	8/4/2024	8/4/2022
452	Taurus Technologies Inc	1300143183500	Tekgration Llc	1832002617400	1/27/2023	1/27/2025	1/27/2023
455	Sense Corp	1752713409600	Ventas Consulting, Llc	1274612087700	11/9/2020	11/9/2022	1/5/2021
455	Cgi Technologies And Solutions, Inc.	1540856778000	Ventas Consulting, Llc	1274612087700	10/31/2022	10/31/2024	11/29/2022
506	J. T. Vaughn Construction, Llc	1263561928600	S&J Electric, Llc	1823118263700	2/1/2022	1/31/2023	4/4/2022
529	Masterword Services Inc	1760393601800	Donald L Mooney Enterprises, Llc	1421649440200	11/22/2019	11/21/2023	12/5/2019
529	Verizon Business Net-work Services Llc On Behalf Of Mci Communications Servi	1232259884300	Sky Communications, Inc.	1752628669900	2/6/2023	11/30/2023	2/9/2023
529	Steel Digital Studios, Inc.	1742965436500	The Urban Circle Llc	1264261129200	2/1/2020	1/31/2024	2/24/2020
529	Northgearinso	1651205969800	Elevationhr, Llc	1824151304500	2/18/2020	2/17/2024	2/24/2020

**MENTOR PROTÉGÉ LIST (CONTINUED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
529	Mcgough Construction Co., Llc	1410774787600	Post L Group, Llc.	1205845549900	4/6/2023	4/21/2024	4/6/2023
529	Maximus Inc	1541000588600	Chasesource Real Estate Services Lp	1261713734900	12/21/2020	6/18/2024	12/19/2022
529	Texas Govlink, Inc.	1742899845800	Frontline Nurse Staffing Llc	1880849845700	3/2/2023	8/31/2024	7/24/2023
529	Steel Digital Studios, Inc.	1742965436500	Lopez Pr And Marketing Group, Inc.	1752260462200	6/16/2022	9/15/2024	6/22/2022
529	Dxc Technology Services Llc Dba Gainwell Technologies	1822287119800	Vfusion Llc	1823418284000	1/10/2022	11/12/2024	1/14/2022
529	Maximus Inc	1541000588600	Facilities Resource, Inc.	1742839905300	1/9/2023	3/19/2025	1/10/2023
529	Grainger, Inc	1361150280100	Bullchase, Inc.	1263718834800	4/27/2023	12/8/2025	5/1/2023
529	Essence Bottling Company	1200480403000	Bluebonnet Business Services Llc Dba Messenger Business Solutions	1862374713800	3/6/2023	1/21/2026	3/7/2023
529	Wedge Supply, Llc	1454122845900	Dent Enterprises Llc	1371871158600	9/8/2022	2/18/2026	9/13/2022
529	Accenture Llp	1720542904000	Triple O Technologies	1872646753500	3/7/2023	3/7/2026	3/7/2023
529	Advantage Global Logistics, Inc.	1261472811600	Maya Hawthorne Inc	1870852499800	9/8/2022	7/28/2026	9/13/2022
530	Steel Digital Studios, Inc. Dba Steel Advertising	1742965436500	The Urban Circle Llc	1264261129200	2/7/2020	2/6/2024	2/24/2020
530	Anchoring Hopes Well-ness Recovery Institute Dba Anchoring Hopes	1832498504500	P.U.S.H. Up Recovery	1462188051800	7/30/2020	7/29/2024	7/31/2020
530	Covenant Kids Inc. Dba Ck Family Services	1752889215500	Neely Counseling Center	1814765205300	9/22/2020	9/21/2024	11/4/2020
537	Vexcel Corporation	1840992830800	Verdtek, Inc	1454745930600	7/29/2022	4/26/2026	8/4/2022
575	Taurus Technologies Inc	1300143183500	Koll Industries Llc	1871556608100	3/24/2023	3/23/2025	4/12/2023
582	Nrc Gulf Environmental Services, Inc.	1263604581200	New Direction Environmental Llc	1823597671100	1/23/2020	1/22/2024	1/29/2020
582	Aptim Environmental & Infrastructure, Llc	1770589932000	Envroneer, Llc	1830887711900	4/5/2022	4/4/2026	4/5/2022
592	Freese And Nichols Inc	1751531935200	Auckland Consulting, Llc	1472936584200	8/2/2022	8/1/2023	8/4/2022
601	Jones & Carter Inc	1741848244800	Pjb Surveying, Llc	1815266143700	10/31/2019	10/31/2022	12/5/2019

**MENTOR PROTÉGÉ LIST (CONTINUED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
608	Verizon Business Net-work	1132745892000	Sky Communications, Inc.	1752628669900	1/30/2019	1/27/2023	1/30/2019
608	At&T Corp.	1134924710302	Gb Tech, Inc.	1760163628900	1/30/2019	1/27/2023	1/30/2019
608	Nextgen Information Systems	1431791848100	Billy Edward Consulting Inc. Dba Special	1260414411800	1/25/2021	1/25/2024	6/1/2021
608	Esolvit Inc.	1205835431200	Mpulse Healthcare, Llc	1050621436900	2/24/2021	2/24/2024	3/2/2021
608	Indigo Beam Llc	1954857390600	Mpulse Healthcare, Llc	1050621436900	7/18/2021	7/18/2024	7/21/2021
608	Apex Systems, Llc.	1541773546900	Primus Global Services, Inc	1710903699000	6/5/2023	6/6/2025	6/26/2023
608	Esolvit Inc.	1205835431200	Pm Connections, Llc	1814789698100	10/3/2022	8/23/2026	10/17/2022
696	Msc Industrial Supply Co	1135526506400	Industrial Solutions	1134315136800	10/25/2021	10/24/2025	12/13/2021
709	Cleary Zimmermann Engineers, Llc	1261666204000	Moose Engineers, Llc	1825430739200	3/15/2023	8/26/2026	3/7/2023
711	Cleary Zimmermann Engineers, Llc	1261666204000	Moose Engineers, Llc	1825430739200	3/15/2023	8/26/2026	3/7/2023
712	Taurus Technologies Inc	1300143183500	Koll Industries Llc	1871556608100	3/24/2023	3/23/2025	3/30/2023
714	Vaughn Construction	1752477871300	Post L Group, Llc.	1205845549900	12/29/2021	6/7/2023	2/23/2022
718	Cleary Zimmermann Engineers, Llc	1261666204000	Moose Engineers, Llc	1825430739200	3/15/2023	8/26/2026	3/7/2023
720	Vwr International	1911319190202	Summus Industries, Inc.	1760533392500	9/4/2020	9/4/2022	10/21/2021
720	Manhattan Construction	1730338330500	F&P Construction, Llc	1465203624600	4/14/2022	9/30/2022	5/13/2022
720	Vaughn Construction	1752477871300	Impact Stone Design, Inc.	1760446826800	10/1/2020	10/1/2022	10/21/2021
720	Page Southerland Page	4642580460000	Cng Engineering Pllc	1201181359400	12/30/2020	12/30/2022	10/21/2021
720	Ejes, Inc.	1752901786900	Victor G Winston	1264047062600	11/15/2021	11/15/2023	12/13/2021
720	Linbeck Group, Llc	1741091214500	3i Contracting, Llc	1475117648900	6/28/2023	11/30/2023	8/7/2023
720	Page Southerland Page	4642580460000	Encotech Engineering Con-sultants, Inc.	1742567290800	5/15/2022	12/11/2023	6/13/2022

**MENTOR PROTÉGÉ LIST (CONTINUED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
720	J. T. Vaughn Constrution, Llc	1263561928600	Post L Group, Llc.	1205845549900	6/30/2023	4/1/2024	8/7/2023
720	Spaw Glass Contractors, Inc.	1742667352500	Coe Concepts Llc	1824613832700	6/28/2023	6/28/2025	7/25/2023
721	Ejes, Inc.	1752901786900	Victor G Winston	1264047062600	11/22/2021	11/15/2023	1/14/2022
721	Fastenal Company	1410948415500	Ra-Lock Security Systems Inc.	1752492582700	2/24/2021	2/21/2025	3/2/2021
721	Spaw Glass Contractors, Inc.	1742667352500	Coe Concepts Llc	1824613832700	6/27/2023	6/27/2026	8/9/2023
723	Medline	1362596612000	Pos Mis, Inc.	1831847551600	10/1/2022	9/30/2023	9/21/2022
723	Fisher Safety/Fisher Scientific Co	1232942737303	Possible Missions, Inc.	1454006745200	11/1/2021	10/31/2023	10/5/2021
727	Taurus Technologies Inc	1300143183500	Koll Industries Llc	1871556608100	3/24/2023	3/23/2025	4/6/2023
729	J. T. Vaughn Constrution, Llc	1263561928600	Post L Group, Llc.	1205845549900	7/24/2023	7/24/2024	7/25/2023
729	Fisher Scientific Company L.L.C	1232942737600	Possible Missions, Inc.	1454006745200	1/28/2021	1/27/2025	3/2/2021
730	Noble Texas Builders, Llc	1473035911500	Lucky 8 Cabinetry Corporation	1825369415400	11/29/2021	12/31/2024	12/13/2021
730	Noble Texas Builders, Llc	1473035911500	Evolution Alignment Inc.	1475442265800	11/22/2021	12/31/2024	12/13/2021
730	J. T. Vaughn Constrution, Llc	1263561928600	Genesis Cabling Solutions, Llc	1273207798200	9/29/2022	4/30/2025	3/7/2023
733	Staples	1043390816600	Summus Industries, Inc.	1760533392500	1/8/2019	1/6/2023	2/12/2019
733	Vwr International	1911319190200	Summus Industries, Inc.	1760533392500	1/21/2019	1/6/2023	2/12/2019
733	Grainger, Inc	1361150280100	Mavich, Llc	1271331598900	2/7/2019	2/6/2023	2/12/2019
733	Dell Marketing Lp	1742616805400	Summus Industries, Inc.	1760533392500	1/21/2020	1/20/2024	1/22/2020
733	Home Depot U.S.A., Inc.	1581853319000	Lone Star Office Supplies, Incorporated	1810621213900	1/29/2020	1/28/2024	1/29/2020
733	Msc Industrial Supply Co	1135526506400	Guardian Industrial Supply, Llc	1113795016500	2/17/2020	2/16/2024	2/24/2020
733	Fastenal Company	1410948415500	Pdme/Hurricane Office Supply & Printing	1742695260600	2/18/2020	2/17/2024	2/24/2020

**MENTOR PROTÉGÉ LIST (CONTINUED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
733	Medline Industries Inc	1033625966120	Mavich, Llc	1271331598900	6/25/2020	6/24/2024	6/29/2020
737	Home Depot U.S.A., Inc.	1581853319000	Arete Services, Inc Dba Arete Promotions	1810621213900	9/1/2022	8/26/2023	9/29/2022
737	Taurus Technologies Inc	1300143183500	Tekgration Llc	1832002617400	8/31/2020	8/31/2023	9/10/2020
737	Onevision Solutions	1201005886000	Vts Group Llc	1464536151100	2/27/2020	1/31/2024	3/28/2022
737	Blackhawk Security & Investigations Llc	1454475903900	S'ville Services, Llc	1455522576300	3/8/2023	2/1/2024	3/30/2023
738	J. T. Vaughn Construction, Llc	1263561928600	Post L Group, Llc.	1205845549900	6/7/2021	6/7/2023	7/9/2021
738	Core Construction Of Rgv Llc	1833748855700	Ram Concrete & Asphalt, Llc	1262618473800	11/2/2022	7/25/2023	1/12/2023
738	Core Construction Of Rgv Llc	1833748855700	3dc Services, Llc	1260376731500	5/4/2023	7/27/2023	7/25/2023
738	Core Construction Of Rgv Llc	1833748855700	W. Houston Restoration	1825329568900	12/19/2022	7/28/2023	1/4/2023
738	Core Construction	1752348877700	W. Houston Restoration	1825329568900	11/16/2022	7/31/2023	1/12/2023
738	Core Construction Of Rgv Llc	1833748855700	Munoz Flooring Solutions, Inc.	1752877702600	11/2/2022	9/25/2023	11/29/2022
738	Core Construction Of Rgv Llc	1833748855700	F&P Construction, Llc	1465203624600	5/2/2023	9/29/2023	5/4/2023
738	Core Construction Of Rgv Llc	1833748855700	C.F. Roofing & Construction, Llc	1862828744500	4/28/2023	3/14/2024	5/1/2023
738	Core Construction Of Rgv Llc	1833748855700	Golden Construction Services, Inc.	1331129645600	11/2/2022	3/17/2024	1/12/2023
738	Core Construction Of Rgv Llc	1833748855700	Ventura Construction, Inc.	1202367341600	11/2/2022	3/17/2024	11/29/2022
738	Core Construction Of Rgv Llc	1833748855700	Atx Commercial, Llc	1844445643000	11/2/2022	3/17/2024	11/29/2022
738	Core Construction Of Rgv Llc	1833748855700	Cross Electric Llc	1471596575300	11/2/2022	3/17/2024	11/29/2022
743	Page Southerland Page	4642580460000	Cng Engineering Pllc	1201181359400	1/1/2022	12/31/2023	2/23/2022
745	Page Southerland Page	4642580460000	Cng Engineering, Pllc	1201181359400	12/12/2022	11/20/2024	1/18/2023
752	Sundt Construction	1860366154900	York Builders, Inc.	1753123296900	12/3/2020	12/2/2022	1/5/2021

**MENTOR PROTÉGÉ LIST (CONTINUED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
752	Wilson Office Interiors Llc	1203166364900	Wilson Project Management Llc	1262997461400	2/3/2022	2/3/2024	4/5/2022
753	Grainger	1361150280100	Burgoon Company	1202983931800	4/26/2019	4/25/2023	5/16/2019
753	Office Depot B S D	1592663954100	Pdme	1742695260600	7/15/2019	7/14/2023	7/22/2019
753	Staples	1043390816600	Summus Industries, Inc.	1760533392500	8/9/2022	2/12/2024	8/16/2022
753	Msc Industrial Supply Co	1135526506400	Industrial Solutions	1134315136800	3/15/2023	3/15/2025	4/26/2023
753	Grainger, Inc	1361150280100	Bullchase, Inc.	1263718834800	4/1/2023	5/1/2025	4/26/2023
754	Fastenal Company	1410948415500	Ra-Lock Security Systems Inc.	1752492582700	5/17/2021	5/17/2023	6/1/2021
754	Vwr International	1911319190200	Summus Industries, Inc.	1760533392500	7/1/2022	2/11/2024	8/4/2022
754	W.W. Grainger, Incorporated	1361150280101	Summus Industries, Inc.	1760533392500	5/4/2022	2/12/2024	6/14/2022
754	Staples	1043390816600	Summus Industries, Inc.	1760533392500	5/30/2022	2/12/2024	6/14/2022
754	Fisher Scientific Llc	1232942737600	Possible Missions, Inc.	1454006745200	7/15/2022	7/15/2024	8/4/2022
754	Msc Industrial Supply Co	1135526506400	Instant Data Technologies, Inc.	1223880260200	2/20/2023	2/20/2025	2/21/2023
754	Cdw Government Llc	1364230110800	Mpulse Healthcare & Technology, Llc	1050621436900	5/4/2022	4/30/2025	6/14/2022
754	J. T. Vaughn Construction, Llc	1263561928600	Proficient Constructors, Llc	1271459490500	6/19/2023	6/19/2025	7/25/2023
756	Staples	1043390816600	Summus Industries, Inc.	1760533392500	8/9/2022	2/12/2024	8/16/2022
756	Grainger, Inc	1361150280100	Bullchase, Inc.	1263718834800	8/16/2022	8/16/2024	9/1/2022
757	Tlc Engineering Solutions Inc	1591228645500	Restl Engineers Tx Llc	1473149278200	11/10/2021	11/30/2023	12/13/2021
760	Staples Contract & Commercial Llc	1043390816600	Summus Industries, Inc.	1760533392500	5/5/2023	2/12/2024	5/8/2023
763	Mcgough Construction Co., Llc	1410774787600	Post L Group, Llc.	1205845549900	9/24/2021	9/23/2022	9/30/2021
763	Wilson Office Interiors Llc	1203166364900	Wilson Project Management Llc	1262997461400	8/2/2021	8/1/2023	8/9/2021



**MENTOR PROTÉGÉ LIST (CONCLUDED)**

AGENCY	MENTOR NAME	MENTOR VID	PROTEGE NAME	PROTEGE VID	EFFECTIVE DATE	TERMINATION DATE	MODIFIED DATE
768	The Sextant Group, Inc., Dba Nv5	1251768428300	Atlas Technology Consulting &	1861481697500	8/30/2023	8/30/2025	9/5/2023
769	Core Construction	1752348877700	Ram Concrete & Asphalt, Llc	1262618473800	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	W. Houston Restoration	1825329568900	12/14/2022	7/31/2023	1/10/2023
769	Smith Seckman Reid	1620791037900	B & H Engineers, Inc.	1203895305000	9/1/2021	8/31/2023	9/17/2021
769	Core Construction	1752348877700	3dc Services, Llc	1260376731500	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	C.F. Roofing & Construction, Llc	1862828744500	1/10/2023	3/17/2024	1/10/2023
769	Core Construction	1752348877700	Atx Commercial, Llc	1844445643000	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	Cross Electric Llc	1471596575300	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	Golden Construction Services, Inc.	1331129645600	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	Munoz Flooring Solutions, Inc.	1752877702600	3/18/2021	3/17/2024	6/1/2021
769	Core Construction	1752348877700	Ventura Construction Inc.	1202367341600	3/18/2021	3/17/2024	6/1/2021
773	Core Construction	1752348877700	F&P Construction, Llc	1465203624600	11/2/2020	11/1/2022	11/4/2020
773	Imagenet Consulting Llc	1453028912402	Navetech Solutions, Llc	1814999164000	12/20/2021	12/19/2023	12/13/2021

## **MARKETING EFFORTS**

### **ATTACHMENT C – MARKETING MATERIALS**



# CONNECTIONS TO CONTRACTS *Austin*

**September 20, 2022**

**8:30 - 11:30am CST  
Norris Conference Center**

**Signature Procurement Event  
Connecting WBEs and Corporations**

**Networking Breakfast  
Corporate Roundtable Discussions  
Panel Discussion on Small Business Resources**

Texas' Largest Minority Business Marketplace and Trade Fair

**2022**  
**HMSDC**  
**HYBRID**  
**BUSINESS**  
**EXPO**

**EXPONENTIAL**  
**GROWTH**

1500 Post Oak Boulevard, Houston, Texas 77056

September 28 & 29, 2022

Day 1: In-Person Activities  
 Day 2: Virtual Platform

**REGISTRATION OPEN**

[expo.hmsdc.org](http://expo.hmsdc.org)

**CONFERENCE HIGHLIGHTS:**

- Powerful Keynote Addresses
- Chief Procurement Officer Summit
- Rigel Awards Luncheon
- Biz Talk w/Houston Business Journal
- State Agency Spot Bid Fair
- State of Texas: Access & Opportunities
- MBE Reception
- Virtual Tradeshow
- Power Hour Luncheon
- Business MatchMakers



<b>GENERAL EXHIBITOR</b>	<b>\$995</b>
<b>PRIME EXHIBITOR</b>	<b>\$795</b>
<b>GOVERNMENT EXHIBITOR</b>	<b>\$500</b>
<i>(Regular price \$695   \$500 with advanced payment)</i>	
<b>RESOURCE EXHIBITOR</b>	<b>\$200</b>





### Put a Texas HUB Certificate to Work for Your Business!

In fiscal 2021, Texas spent more than \$3.3 billion in purchases related to heavy construction, building construction, special trade, professional services, other services, and commodities, of which an average of 11 percent went to Texas certified HUBs. Give your business the advantage by getting registered on the state's CMBL at:

[comptroller.texas.gov/purchasing/vendor/registration/modify.php](http://comptroller.texas.gov/purchasing/vendor/registration/modify.php) and apply for Texas certified HUB certification at: [texashub.gob2g.com](http://texashub.gob2g.com).

For all the details, go to [comptroller.texas.gov/purchasing/vendor/hub](http://comptroller.texas.gov/purchasing/vendor/hub)

 Sign up to receive email updates on the Comptroller topics of your choice at [comptroller.texas.gov/subscribe](http://comptroller.texas.gov/subscribe).

 **At Your Fingertips** – Get the latest news and updates from the Statewide HUB Program and other CPA initiatives by following us on Twitter @TxComptroller.

### More Links to Success

The Statewide HUB Program offers many valuable resources to help you build relationships with contacts and find answers to your questions.

#### Find the Resources for Success:

[comptroller.texas.gov/purchasing/vendor/hub](http://comptroller.texas.gov/purchasing/vendor/hub)

**HUB Coordinator List** – HUB coordinators are your individual contacts at state entities. They offer valuable guided assistance on their agency's purchasing requirements and processes.

**HUB Report** – Twice a year, state entities report their expenditures in specific categories. Use the report to determine which entities might match up best with what your business has to offer.

**CMBL** – Centralized Master Bidders List provides purchasers and vendors a list of businesses large and small that want to do business with Texas. Annual fee is \$70.

**ESBD** – Electronic State Business Daily provides open solicitation postings valued at \$25,000+, contract awards and more.

**HUB Calendar of Events** – Find small-business events and forums that provide networking and training opportunities from agencies, universities, chambers, minority and trade organizations and other SBA centers and Procurement Technical Assistance Centers (PTAC).



Statewide Historically Underutilized Business (HUB) Program  
[www.Texas4HUBs.org](http://www.Texas4HUBs.org)  
 888-863-5881 or 512-463-5872  
[statewideHUBprogram@cpa.texas.gov](mailto:statewideHUBprogram@cpa.texas.gov)



**Glenn Hegar**  
 Texas Comptroller of Public Accounts

96-1273 (08/21)

Texas is your business.



Statewide HUB Program  
 boosts opportunities for  
 growth and fuels success!

Tri-County Regional  
 Opportunity Forum

Statewide HUB Program  
 Resource Training

Presented by:  
**Kennard Henderson**  
 Statewide HUB Program  
 Compliance Analyst



Connecting Small Businesses to  
 Texas-Sized Opportunities!

The screenshot shows an Eventbrite event page for the 'CPA Contracts and Procurement HUB Mini Fair'. The event is scheduled for December 5, 2022, in Austin, Texas. The page includes a header with the Eventbrite logo and navigation options. The main content area features a large banner image with the event title and date. Below the banner, there is a section for 'When and where' with details on the date and time (Monday, December 5, 2022, 8:00 AM - 2:30 PM CST) and the location (Stephen F. Austin Building 1700, Congress Avenue, Austin, TX 78701). A map of Austin is provided to show the location. The 'About this event' section includes a description of the event and a list of bullet points highlighting the benefits of attending.

Dec 05

## CPA Contracts and Procurement HUB Mini Fair

On Sale Nov 16 at 8:30 AM

Details

Take your HUB business to a higher level at our HUB Mini-Fair's panels and speaker sessions featuring HUB business owners and experts.

By TxCPA Contract Administration and Procurement

Follow

### When and where

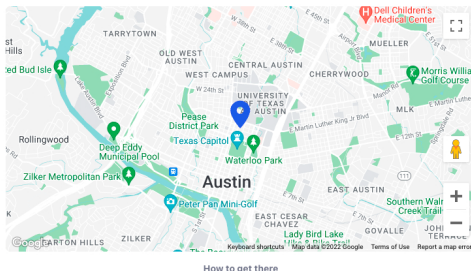
#### Date and time

Mon, December 5, 2022,  
8:00 AM - 2:30 PM CST

#### Location

Stephen F. Austin Building 1700  
Congress Avenue, Austin, TX 78701

Hide map



### About this event



Register Now for CPA Procurement's HUB Mini-Fair on December 5

Take your HUB business to a higher level by attending our HUB Mini-Fair's panels and speaker sessions featuring HUB business owners and experts.

- Learn the Pro-tips often overlooked to gain access to contract decision makers;
- Connect with and learn from like-minded HUB entrepreneurs during our Meet and Greet breakout sessions;
- See if your HUB business is ready to be a subcontractor; and
- New this year: Apply for our Pitching Room, where you can pitch your products and services to

State Government  
HUB/M/WBE/DBE Program  
Overviews and Opportunities

### Statewide HUB Program Overview and Resources

Presented by:

**Lauryn Ott**  
Marketing & Outreach Coordinator  
Statewide HUB Program



**Connecting Small Businesses to  
Texas-Sized Opportunities!**

**FREE ADMISSION & PARKING** **ANYONE CAN ATTEND!** **REGISTER NOW!** [www.Bexar.org/smwbe](http://www.Bexar.org/smwbe) or 210.335.2478    

**JOIN US!**  
Billions of Dollars in Contracting Opportunities!

**BEXAR COUNTY BUSINESS CONFERENCE 2022**  
COMMODITIES ★ SERVICES ★ CONSTRUCTION




**Wed, Dec 7, 2022 ★ 7am - 3pm ★ Freeman Expo Hall ★ San Antonio, TX**

<p><b>BREAKFAST MC</b></p> <p><b>Keith W. Wilson</b> Executive Director, US Army (Ret.), BC Military &amp; Veterans Services Center</p> 	<p><b>BREAKFAST SPEAKER</b></p> <p><b>Ted James</b> Region VI Administrator South Central Region, SBA</p> 	<p><b>LUNCH MC</b></p> <p><b>Jelyne LeBlanc Jamison</b> President/CEO, The Center for Health Care Services</p> 	<p><b>KEYNOTE SPEAKER</b></p> <p><b>Jimmy Holmes</b> President &amp; Publisher San Antonio Business Journal</p> 
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**VISIT OUR WEBSITE FOR ALL THE DETAILS, PRESENTERS & SCHEDULE: [WWW.BEXAR.ORG/SMWBE](http://WWW.BEXAR.ORG/SMWBE)**

**VETERANS Business & Resource Center**

MILITARY AND VETERANS SERVICES CENTER

Sponsored by **cps ENERGY**



**ARE YOU IN BUSINESS OR THINKING ABOUT STARTING ONE? ANY BUSINESS OWNER MAY ATTEND!**

**RENEE WATSON**  
BBA, MPA, ECMCA  
Small Business and Entrepreneurship Department, Director, SMWBE Program, DBE Liaison, Title VI Coordinator

**COME GROW YOUR BUSINESS WITH GOVERNMENTAL ENTITIES, THE PRIVATE SECTOR OR BY EXPORTING!**

Now in its 22nd year, this event has grown to be the largest event of its kind in South Texas. In 2021, there were over 3,000 attendees and 150 exhibitors.

*We look forward to seeing you there!*

Linking Small, Minority, Women, & Veteran Business Owners to opportunities for **OVER 22 YEARS!** MEET FEDERAL, STATE & LOCAL AGENCIES PLUS Private Companies Who Want to Do Business With You!

**2022 SMWBO BUSINESS CONFERENCE SPONSORS**



**BEXAR COUNTY COMMISSIONERS COURT**

 NELSON W. WOLFF County Judge	 REBECA CLAY-FLORES Commissioner Precinct 1	 JUSTIN RODRIGUEZ Commissioner Precinct 2	 MARIALYN BARNARD Commissioner Precinct 3	 TOMMY CALVERT Commissioner Precinct 4
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 **University Health** 

January 11, 2023

### STATEWIDE HUB PROGRAM OVERVIEW

Texas Association of Licensed Investigators

Presented by:  
**Lauryn Ott**  
Marketing And Outreach Coordinator



**Connecting Small Businesses to Texas-Sized Opportunities!**

January 18, 2023

### Statewide HUB Program Overview and Resources Training

Presented by:  
**Lauryn Ott**  
Statewide HUB Program Marketing and Outreach Coordinator



**Connecting Small Businesses to Texas-Sized Opportunities!**

January 24, 2023

### Statewide HUB Program Overview

Presented by:  
**Maya Ingram**  
Statewide HUB Program Manager



**Connecting Small Businesses to Texas-Sized Opportunities!**

January 26, 2023

### Opportunities for Small Businesses in Contracting

Presented by:  
**Lauryn Ott**  
Statewide HUB Program Marketing and Outreach Coordinator



**Connecting Small Businesses to Texas-Sized Opportunities!**



BUSINESSES IN DEVELOPMENT (B.I.D) ACADEMY

THE ROAD TO

# GOVERNMENT CONTRACTS

*Starts Here*

**FEBRUARY 1, 2023**

## FEATURED TOPICS

- Get H.U.B. Certified
- Learn how to bid
- Submit, then win!

Apply to the B.I.D Academy!  
<https://bit.ly/BIDAPP23>

SCAN QR CODE  
 AND APPLY NOW



PRAIRIE VIEW  
 A&M UNIVERSITY  
 COLLEGE OF AGRICULTURE  
 AND HUMAN SCIENCES

Cooperative Extension Program



COMMUNITY  
 ECONOMIC  
 DEVELOPMENT



[www.pvamu.edu/cahs/bid/](http://www.pvamu.edu/cahs/bid/)



The Cooperative Extension Program not discriminate against anyone regardless of their race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family parental status, income derived from a public assistance program, political beliefs, reprisal or retaliation for prior civil rights activity, in any program or activity. Persons with a disability who require alternative means of communication of program information (braille, large print, audiotape, etc.) should contact Greg Rose at 713-274-2021 in advance.

web.roundrockchamber.org/events/Annual-Awards-Banquet-8815/details



DOING BUSINESS HERE | TARGET INDUSTRIES | BUSINESS RESOURCES | LIVE & WORK | ABOUT THE CHAMBER | NEWS



This event is no longer active.

**Wednesday, February 2, 2022 5:30 PM – 9:00 PM CST**

Kalahari Resorts & Conventions  
 3001 Kalahari Blvd  
 Round Rock, TX 78665  
 Kilimanjaro Ballroom

## Annual Awards Banquet

You don't want to miss our Annual Awards Banquet and celebration on Wednesday, February 2, 2022! The banquet is Round Rock's premier business event as it highlights the community's most-accomplished companies and leaders.

*Please contact Kimberly Dolson at [kdolson@roundrockchamber.org](mailto:kdolson@roundrockchamber.org) for changes to your guest list.*



# Road Trip!

## AUSTIN, TX

### REGISTER NOW!!

Join us in advocating for minority businesses at the Texas Capitol during the 88th Legislative Session





<p><b>REGISTRATION FEE: \$100</b></p> <p>Fee includes access to pre-trip briefing and legislative training, public policy packet, legislative assignments, continental breakfast, lunch at the capitol, returning snacks.</p>	<p><b>MBE SPONSOR: \$500</b></p> <p>Fee includes logo on marketing material, recognition at event and in quarterly report, (2) general registrations, access to pre-trip briefing and legislative training, public policy packet, legislative assignments, continental breakfast, lunch at the capitol, and returning snacks.</p>	<p><b>CORPORATE SPONSOR: \$1000</b></p> <p>Fee includes logo on marketing material, recognition at event and in quarterly report, (2) general registrations, access to pre-trip briefing and legislative training, public policy packet, legislative assignments, continental breakfast, lunch at the capitol, and returning snacks.</p>
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### AGENDA

Legislative Read Out / Legislator Visits

Legislative Priorities presented by the Chairs:

- Mexican American Legislative Caucus
- Legislative Black Caucus

Keynote & Special Presentation: Texas Comptroller

State Agency Panel - Where's the Infrastructure Dollars?

Legislative Office Visits

Community Partner Input

### SPECIAL GUESTS

**Lisa Craven**  
Deputy TX Comptroller of Public Accounts

**Victoria Neave Criado**  
Chair, Mexican American Legislative Caucus District 107, Mesquite, TX

**Ron Reynolds**  
Chair, Legislative Black Caucus District 27, Missouri City, TX

**Members, Senate/House of Representatives**  
**Agency & Commission Representatives**

<p><b>MEET LEGISLATORS</b></p> <p>Meet face-to-face with elected members of the Texas Senate and House of Representatives.</p> <p style="color: yellow; font-weight: bold;">Sponsored By:</p> <div style="display: flex; justify-content: space-around; align-items: center;">    </div>	<p><b>ADVOCATE</b></p> <p>Hear from key policy makers and staff that advise and establish regulations impacting diverse businesses.</p>	<p><b>NETWORK</b></p> <p>Connect with other business owners and corporate advocates from across the state with a shared interest in growing MBEs.</p>
<p>Registration Link: <a href="https://form.jotform.com/230277298156160" style="color: white;">https://form.jotform.com/230277298156160</a></p>		



The Greater Houston Business Procurement Forum Presents  
**Doing Business with our State of Texas  
Agencies and Institutions**

## Join Us!

Various Contracting Agencies and Institutions discuss new Projects, Initiatives and related business opportunities scheduled for 2023.

### Representatives & Speakers State Rep. Ron Reynolds

Texas Comptroller of Public Accounts & Statewide HUB Program

Texas Comm. on Environmental Quality

Texas Dept. of Criminal Justice

Texas Dept. of Family & Protective Services

Texas Dept. of Information Resources

Texas Dept. of Motor Vehicles

Texas Dept. of Transportation

Texas Div. of Emergency Management

Texas Facilities Commission

Texas General Land Office

Texas Health and Human Services Commission

### University Representatives:

Prairie View A&M University

Sam Houston State University

Texas Southern University

The Texas A&M University System

University of Houston

The University of Texas Health - Houston

The University of Texas MD Anderson Cancer Center



### Highlighting:

- Project Announcements, Community Initiatives and Success Stories
- Keynote Panel Presentations
- Q&A Session
- Business and Contracting Opportunities Session w/Key Representatives from State Depts., Agencies, and Institutions
- Exhibitor Presentations
- Business to Business Networking Opportunities

---

Houston Community College

📍 West Loop Campus Auditorium  
5601 W. Loop South, Houston TX 77081

Tuesday, March 21, 2023  
8 AM – 11 AM

### No Cost to Attend

**Breakfast Served** 7:30AM – 9:00AM

**Registration:** No Pre-Registration Required, Drop Your Business Card at the Registration Table

**Parking:** Free parking in the garage or adjacent parking lots

For more information contact 832.216.2185 or [MiltonThibodeaux@GMail.com](mailto:MiltonThibodeaux@GMail.com)



ANGELO STATE UNIVERSITY®

PTAC IS CHANGING ITS NAME TO APEX ACCELERATOR CENTERS SOON

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++++  
++++  
++++

**AREA BUSINESSES INVITED AT NO CHARGE**



**SPEAKERS**



**LAURYN OTT**  
STATEWIDE HUB PROGRAM MARKETING & OUTREACH COORDINATOR



**TAYLOR HARKEY**  
CMBL OUTREACH SPECIALIST



**RICH LYLES**  
NORTHWEST TEXAS PTAC/APEX PROGRAM DIRECTOR

**JENNIFER LENNON**  
ANGELO STATE UNIVERSITY UNIVERSITY HUB/LICENSING COORDINATOR

**LEARN ABOUT THE STATEWIDE HUB PROGRAM**



**March 29, 2023**

**10am-Noon**

**4502 Knickerbocker Rd, Bldg E in Training Room, San Angelo, TX**

++++ ☎ 806-834-5958 ✉ emma.carrasco@ttu.edu

++++ **REGISTER: [WWW.NWPTAC.ORG/EVENTS](http://WWW.NWPTAC.ORG/EVENTS)**

April 4, 2023

**Statewide HUB Program x SHSU Small Business Development Center**

Presented by:  
**Lauryn Ott**  
Statewide HUB Program Marketing and Outreach Coordinator



**Connecting Small Businesses to Texas-Sized Opportunities!**

April 26, 2023

**Statewide HUB Program Overview x City of Austin**

Presented by:  
**Lauryn Ott**  
Statewide HUB Program Marketing and Outreach Coordinator



**Connecting Small Businesses to Texas-Sized Opportunities!**

# SAVE THE DATE



Texas Department of Motor Vehicles

# 2023

**April 5, 2023**  
**9:00 AM – 2:00 PM**

## **MARKETING FOR SUCCESS**

### **9TH Annual HUB VENDOR FAIR**

**FREE EVENT**

#### **State Agencies Universities, Cities, & Counties Exhibiting**

##### **Presentations :**

- Comptroller of Public Accounts (CPA)
- Department of Information Resources (DIR)

##### **Exhibitors include:**

- Texas State Soil Water Conservation
- Comptroller of Public Accounts
- Department of Information Resources
- Texas Workforce Commission
- Department of Family and Protective Services
- University of Texas
- Texas Department of License and Regulation
- Health and Human Services Commission
- San Angelo State University
- Texas Department of Agriculture
- Texas Facilities Commission
- General Land Office
- City of Austin
- Texas Department of Criminal Justice... and MORE!!!

#### **Tables of Experts**

- Tools for marketing
- Capability statements techniques
- Government contracting
- HUB Certification
- CMBL Listing
- DIR Contracting
- Mentor Protégé Program
- Commodity Codes

Texas Dept. of Motor Vehicles  
Lone Star Conference Room  
4000 Jackson Ave Bldg 1  
Austin, TX 78731  
Joy Simmons, TxDMV Asst. HUB  
Coordinator  
(512) 465-4177  
Joy.Simmons@txdmv.gov

Made with PosterMyWard

**REGISTER HERE** [HUB@txdmv.gov](mailto:HUB@txdmv.gov)

DOING BUSINESS TEXAS STYLE  
**SPOT BID FAIR & HUB EXPO**

**MAY 23-24, 2023**

**IRVING CONVENTION CENTER**

**THE 2022 SPOT BID FAIR AWARDED MORE THAN \$2.4 MILLION  
IN CONTRACTS FOR GOODS AND SERVICES.**

Join us in person for state procurement trainings and panel discussions,  
networking with state agencies and real-time bid opportunities!

**FREE ADMISSION · REGISTRATION REQUIRED**

**REGISTER NOW**

The “DOING BUSINESS TEXAS STYLE” SPOT BID FAIR is sponsored  
by state Sen. Royce West and the Comptroller of Public Account’s  
Statewide Historically Underutilized Business (HUB) Program.

FOR MORE INFORMATION, CONTACT THE STATEWIDE HUB PROGRAM.

PRESENTED BY:





Gather with us virtually to obtain detailed information universities, state agencies, school districts, and governmental entities' procurement practices; as well as current bid opportunities.

Register in advance for the meeting at <https://tinyurl.com/ybb3ujwx>

## SCHEDULE OF EVENTS

Exhibitor Breakout Rooms		9:00AM - 10:00AM
Workshop Presentations		10:00AM - 11:00AM
Exhibitor Breakout Rooms		11:00AM - 12:00PM
Workshop Presentations		1:00PM - 2:00PM

## WORKSHOP PRESENTATION TOPICS INCLUDE

How to Do Business with UH System | Successfully Presenting Your Business Virtually  
| HUB Certification Process

After registering you will receive a confirmation email containing information about joining the meeting. For more information about this event contact HUB Operations Dept. Staff at [flclark@uh.edu](mailto:flclark@uh.edu)





**TEXAS HUB PROGRAM**

Lauryn Ott  
Statewide HUB Program Marketing &  
Outreach Coordinator



**UTILIZING THE TEXAS ESBD  
AND CMBL PROCUREMENT  
SYSTEMS**

Taylor Harkey  
CMBL Outreach Specialist

With:

Rich Lyles - NWT APEX Accelerator Centers  
Matt Jock - SBA  
Ray Laurent - NWT SBDC  
Darik Pickerel - TMAC

There is no cost for  
this seminar.

**Texas HUB, ESBD, and CMBL....  
Increase your State of Texas  
and Local Bidding Opportunities**

Explore how the Historically Underutilized  
Businesses Program (HUB), the Electronic  
State Daily Business Daily (ESBD) system, and  
the Centralized Master Bidders List (CMBL)  
directory can benefit you in State and Local  
contracting.

**June 5, 2023, 2:00 - 3:45 p.m.**  
**5001 W Loop 289 Access Road**  
(Southeast Corner of 50th and West Loop 289)

Register at:

[www.nwtapex.org/events](http://www.nwtapex.org/events)

Questions?. Call 806-834-3769





GOLDEN TRIANGLE MINORITY BUSINESS COUNCIL + THE STATEWIDE HUB PROGRAM

# BUILDING YOUR DREAM HUB EXPO

**JUNE 15, 2023**

**8 A.M. - 3 P.M.**

**LOCATION: BEAUMONT DOWNTOWN EVENT CENTRE**  
(700 CROCKETT ST, BEAUMONT, TEXAS 77701)


**FREE ADMISSION · REGISTRATION REQUIRED**

**REGISTER NOW**

FOR MORE INFORMATION PLEASE CONTACT BEVERLY HATCHER, GTMBC PRESIDENT:  
(409) 962-8530 | [HATCHER.BEVERLY@GTMBC.COM](mailto:HATCHER.BEVERLY@GTMBC.COM)

PRESENTED BY:





**Wednesday, June 21**  
**8:30 a.m. - 3 p.m.**  
Austin, Texas



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## **TxCPA Contracts and Procurement HUB Mini-Fair**

Join us on Wednesday, June 21 at the Barbara Jordan State Office Building (brand-new and just north of the Texas Capitol) for the HUB Mini-Fair. You'll have an opportunity to take your HUB to a higher level by attending panels and speaker sessions featuring HUB owners and experts.

- **Learn** from panels and speaker sessions featuring HUB owners and experts;
- **Discover** often overlooked pro tips and subcontractor opportunities;
- **Network** with like-minded HUB entrepreneurs during our meet-and-greet breakout sessions; and
- **Access** key account decision makers in our Pitching Room! [Apply](#) to pitch your products and services. Participation is limited to 24 HUB vendors and available on a first-come, first-served basis.

[Register for the HUB Mini-Fair](#) and apply for your spot today!



# 2023 STATE OF TEXAS HUB + DBE EXPO

**JULY 12, 2023, 8 A.M. - 3 P.M.**

**RENAISSANCE AUSTIN HOTEL**  
9721 Arboretum Blvd. · Austin, Texas 78759

Join us for tailored trainings and networking with state agencies, universities and more. Historically Underutilized Businesses and Disadvantaged Business Enterprise certification consultations will be available all day for Texas small businesses.

**FREE ADMISSION ★ REGISTRATION REQUIRED**

**REGISTER NOW**

The Statewide HUB Program and TxDOT Civil Rights Division are committed to educating, growing and connecting small businesses to Texas-sized opportunities!

**FOR MORE INFORMATION, CONTACT:**  
[StatewideHUBProgram@cpa.texas.gov](mailto:StatewideHUBProgram@cpa.texas.gov)



## **HSP & PAR GUIDANCE** **For Prime Contractors and HUB Coordinators**

**Join the TX Comptroller of Public Accounts, Angelo State University, and the Small Business Development Center to learn how to complete the HUB Subcontracting Plan (HSP) and the Progress Assessment Report (PAR):**

1. How to complete the HUB subcontracting plan (HSP) as a prime contractor.
2. Good faith effort documentation in terms of soliciting HUB vendors for subcontracting
3. How to correctly fill out the progress assessment report (PARS).
4. How prime contractors should revise the HSP if necessary, and what state agencies need to do to ensure the revised HSP is correct.
5. Review of an HSP checklist for prime contractors and state agencies to use.



ASU is a Proud Member of the Texas South-West SBDC Network



**DATE**  
**July 19, 2023**

**TIME**  
**10:00 AM – 12:00 PM**

**COST**  
**Free**

**LOCATION**  
**Virtual**

**REGISTER**  
**[sbdc.angelo.edu](https://sbdc.angelo.edu)**

Funded in part through the State of Texas and a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities or limited English proficiency will be made if requested at least two weeks in advance. ASU SBDC, 325-942-2098 or sbdctraining@angelo.edu

**FREE  
Event**

# **BREAKING BARRIERS IN BUSINESS**

**26 JULY  
2023**

**9 a.m. – 12:30 p.m.**

## **HHS Annual HUB Forum 2023**

Join us for an engaging educational event on the Historically Underutilized Business Program, state procurement processes and best practices, as well as the opportunity to network with state agencies and universities.

Attendees can network and learn about doing business with Texas Health and Human Services through the HUB program.

**Click to register:**

[forms.office.com/r/jrCbqXXauw](https://forms.office.com/r/jrCbqXXauw)

**Special remarks by:**

**Event Location:**  
**North Austin Complex (NAC)**  
**4601 W. Guadalupe St.**  
**Austin, TX 78751**

**HHS Contact:**  
Milan Kemp  
HUB Outreach Specialist  
hhschuboutreach@hhs.texas.gov

**Presented by:**



**Cecile Erwin Young**  
Executive Commissioner,  
HHSC



**Stephanie Muth**  
Commissioner,  
DFPS



**Maurice McCreary, Jr.**  
Chief Operating Officer,  
HHSC



**Kay Molina**  
Deputy Executive  
Commissioner for  
Procurement &  
Contracting Services,  
HHSC

23D0607

August 9, 2023

**HUB Overview  
And  
Resources in  
Procurement**

Presented by:  
**Maya Ingram**  
Statewide HUB Program  
Manager



**TAPP August General Meeting**

State Government  
HUB/M/WBE/DBE Program  
Overviews and Opportunities

**Statewide  
HUB Program  
Overview and  
Resources**

Presented by:

**Lauryn Ott**  
Marketing & Outreach Coordinator  
Statewide HUB Program



**Connecting Small Businesses to  
Texas-Sized Opportunities!**



**Small Business Opportunity Summit**

**AUGUST 2, 2023 | 11 AM-2:30 PM**

**PERMITTING AND DEVELOPMENT CENTER**

**6310 WILHELMINA DELCO DR, AUSTIN, TX 78752**





**CORPUS CHRISTI BLACK CHAMBER OF COMMERCE**

**BLACK BUSINESS EXPO** *AUGUST 19TH 9AM-3PM 2023*

**AND CAREER FAIR**

**BUSINESS HOUR**

**General Admission: FREE**  
**V.I.P ADMISSION \$10**

**LOCATION:**  
**BOYS & GIRLS CLUBS OF THE COASTAL BEND**  
3902 GREENWOOD DR,  
CORPUS CHRISTI, TX

**VENDORS/SPONSORSHIPS**  
**361-434-0275**

**#BCCCEXPO2023**

**BLACKCHAMBERCORG**

**CORPUS CHRISTI BLACK CHAMBER OF COMMERCE**

**PORT CORPUS CHRISTI®**

The poster features a central image of three diverse professionals: a man in a dark suit, a woman in a blue polka-dot shirt with her arms crossed, and a man in a green plaid jacket looking at his phone. The background is dark with blue and white text and graphics. Logos for the Corpus Christi Black Chamber of Commerce and Port Corpus Christi are in the top right. A vertical blue bar on the left contains the website URL. A white double-headed arrow points from the 'BUSINESS HOUR' text to the admission information.



**STATEWIDE**  
**HUB**  
HISTORICALLY UNDERUTILIZED  
BUSINESS PROGRAM

[www.Texas4HUBS.org](http://www.Texas4HUBS.org)

**FREE** Application  
**FREE** Four-Year Certification  
**FREE** HUB Directory Listing  
**FREE** Support Services

**READY TO APPLY FOR CERTIFICATION?**

- Minority, woman or service-disabled veteran owned business?
- U.S. citizen?
- At least 1 year Texas residency?
- Control of day-to-day operations?
- Hold company title equivalent to ownership and control requirements?
- Headquartered and working primarily in Texas?
- Small business as described by SBA

**APPLY TODAY AT**  
**WWW.TEXAS4HUBS.ORG**  
**888-863-5881**

HUB Promotional  
Bookmark

HUB Promotional Sticker



**Texas**  
**LOVES**  
**SMALL BUSINESS**

STATEWIDE HISTORICALLY UNDERUTILIZED BUSINESS (HUB) PROGRAM  
[WWW.TEXAS4HUBS.ORG](http://WWW.TEXAS4HUBS.ORG)



HUB Promotional Sticker



**STATEWIDE HUB PROGRAM**  
**STATEWIDEHUBPROGRAM@CPA.TEXAS.GOV**  
**888-863-5881**  
**WWW.COMPTROLLER.TEXAS.GOV**



**TEXAS COMPTROLLER OF PUBLIC ACCOUNTS**

Statewide Procurement Division

P.O. Box 13186

Austin, Texas 78711

**[WWW.TEXAS4HUBS.ORG](http://WWW.TEXAS4HUBS.ORG)**

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